

Dividend Focus Equity

Third Quarter 2017

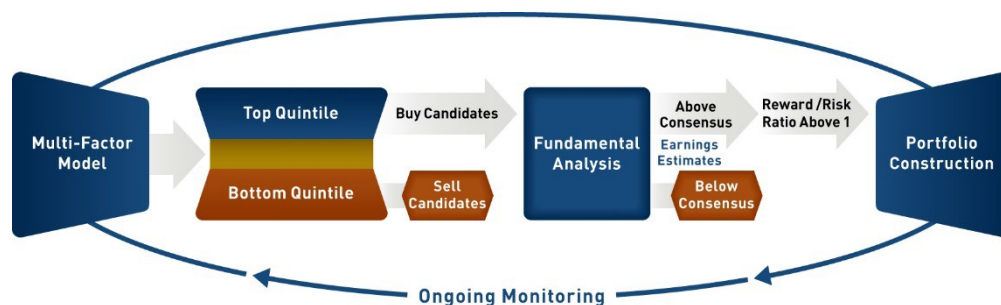
Investment Philosophy

We believe earnings drive stock prices. Therefore we focus on companies that we believe will exceed consensus earnings estimates. We buy companies with:

- The ability to exceed consensus earnings estimates
- Stable to improving fundamentals
- Attractive valuations

Investment Process

Our investment process: a rules-based process focused on positive earnings surprise.



1. Multi-Factor Model

- Stability of earnings
- Growth factors
- Value factors

2. Fundamental Analysis

- Above consensus proprietary earnings estimates
- Key merits and risks
- High/low price targets
- Reward/risk ratios above one

3. Portfolio Construction

- Reward/risk context
- Risk model tool
- Tracking error
- Sector and security constraints
- Indicated to beat or miss tool

4. On-going Monitoring

- Multi-factor model run daily
- Weekly portfolio and holdings review
- Stocks re-evaluated as earnings are reported
- Strict sell discipline

FIRM OVERVIEW

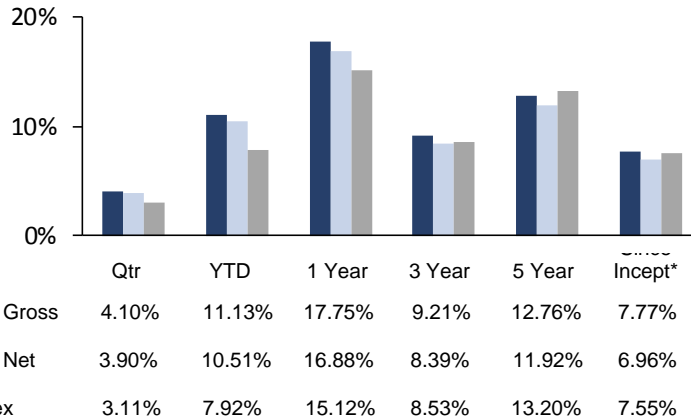
PNC Capital Advisors, LLC and its predecessors have provided institutional asset management services for over two decades. Our investment team approach allows portfolio managers to do what they do best – manage money. Each team follows a disciplined process with a focus on style purity, consistency, and risk management. The teams are supported by centralized sales, client service, performance measurement, and compliance capabilities. PNC Capital Advisors offers a comprehensive array of investment strategies across both equity and fixed income classes to serve the investment requirements of corporate, public, multi-employer, foundations, endowments, and other tax-exempt clients, as well as select individual clients.

ASSETS UNDER MANAGEMENT²

Total Firm:	\$49,704 million
Total Equity:	\$11,663 million
Dividend Focus Equity:	\$1,278 million
Inception Date:	5/31/08

Performance Summary¹

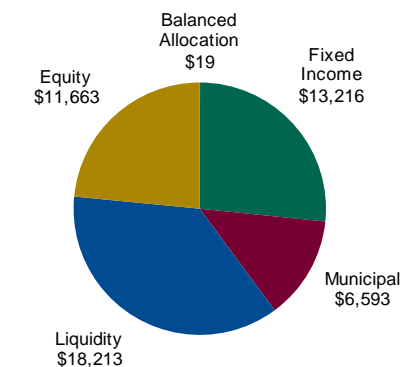
(Annualized as of 9/30/17)



*Composite Inception: 5/31/08

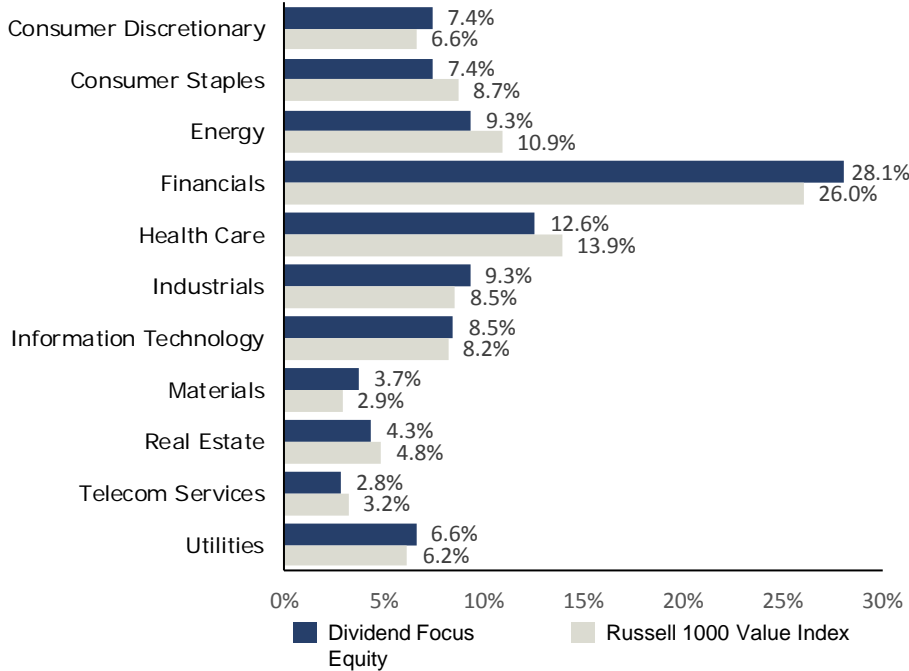
1 Source: Advent APX®. **Past performance is no guarantee of future results.** The net results reflect the deduction of 0.75%, representing the maximum advisory fees charged to client accounts invested in that investment style. Please see PNC Capital Advisors' Form ADV for information regarding current advisory fees. Please refer to our GIPS compliant presentation, which includes performance footnotes, fee schedules, index descriptions, and disclosures located at the end of this report. Performance disclosure statements are an integral part of the firm's performance presentation.

BY ASSET CLASS²



2 AUM totals in millions for the period ending September 30, 2017. PNC Capital Advisors is an SEC-registered investment adviser and a subsidiary of The PNC Financial Services Group, Inc.

Sector Allocation³



MANAGEMENT TEAM

Our Advantage Equity investment team consists of experienced investment management professionals:

Douglas J. Roman, CFA, CMT
 Managing Director
 Advantage Equity
 30 years industry experience

Mark W. Batty, CFA
 Senior Portfolio Manager
 27 years industry experience

Steven Baumgarten
 Portfolio Manager
 19 years industry experience

**Total Advantage Equity
 Investment Management Staff**
 Portfolio Managers: 3
 Analysts: 8
 Holding CFAs: 4
 Average Experience: 21 years

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Characteristics³

	Dividend Focus Equity	Russell 1000 Value Index
Weighted Average Market Cap (\$MM)	\$122,404.45	\$118,240.08
Median Market Cap (\$MM)	\$56,241.85	\$8,783.54
Price to Earnings (12-month forward)	16.0x	16.3x
Price to Earnings (12-month trailing)	17.5x	17.9x
Price to Cash Flow	15.3x	13.1x
Price to Sales	2.4x	1.7x
Return on Equity	19.29%	10.76%
Dividend Yield	2.76%	2.35%
Turnover (12-month trailing)	26.43%	N/A
# of Holdings	60	716

Top 10 Holdings³

	% of Portfolio
1. JPMorgan Chase & Co	4.37%
2. Johnson & Johnson	3.39%
3. Cisco Systems Inc	2.81%
4. Prudential Financial Inc	2.59%
5. Bank of America Corp	2.59%
6. Exxon Mobil Corp	2.56%
7. Texas Instruments Inc	2.50%
8. T Rowe Price Group Inc	2.44%
9. Principal Financial Group	2.44%
10. TransCanada Corp	2.43%
Total	28.12%

³ Supplemental information. Data as of 9/30/17. Characteristics, sector weightings, and holdings are subject to change and should not be considered as investment recommendations. There is no guarantee that holding securities with relatively high (or low) price to earnings, price to sales, price to cash, return on equity, or dividend yield will cause the portfolio to outperform its benchmark or index. Indices are unmanaged and not available for direct investment. The views expressed herein represent the opinions of PNC Capital Advisors, LLC, and are not intended as investment advice, a forecast or guarantee of future results. PNC Capital Advisors uses a proprietary methodology for the sector assignment of foreign ADRs not classified in the benchmark. The sectors or industries discussed herein should not be perceived as investment recommendations and securities within a sector or industry may no longer be held in an account's portfolio. It should not be assumed that investments in any of the sectors or industries listed were or will prove profitable. Specific securities identified and described do not represent all of the securities purchased, sold, or recommended for advisory clients. Sector and industry weights of any particular client may vary based on investment restrictions applicable to the account. The data represents the aggregate characteristics of all securities held in the representative portfolio. Data is obtained from FactSet® (a registered trade mark of FactSet Research Systems, Inc. and its affiliates). This information is for illustrative purposes only, is subject to change at any time, and should not be considered investment advice or a recommendation to buy or sell any particular security. Please refer to our GIPS compliant presentation, which includes performance footnotes, fee schedules, index descriptions, and disclosures located at the end of this report. Past performance is no guarantee of future results.

Firm Description: As of September 29, 2009, PNC Capital Advisors, Inc. and its affiliate Allegiant Asset Management Company each merged into and with PNC Capital Advisors, LLC ("PNC Capital Advisors" or "the Firm"). PNC Capital Advisors, a registered investment adviser and direct wholly owned subsidiary of The PNC Financial Services Group, Inc. ("PNC"), provides investment advice with respect to equity and fixed income securities for a variety of clients, including institutional accounts and registered investment companies.

For Global Investment Performance Standards (GIPS®) purposes, PNC Capital Advisors, LLC includes:

- 1) Assets under management of PNC Bank, N.A. that were previously attributed to a predecessor firm, Mercantile, which prior to September 14, 2007 was defined to include the assets of Mercantile-Safe Deposit and Trust Company and its subsidiary, Mercantile Capital Advisors, Inc. Effective September 14, 2007, Mercantile-Safe Deposit and Trust Company was merged into PNC Bank, N.A., and in conjunction with such merger, PNC Capital Advisors, Inc. became a subsidiary of PNC Bank, N.A. PNC Capital Advisors, Inc. commenced serving as subadvisor to certain clients of PNC Bank, N.A. effective February 11, 2008.
- 2) Assets under management of PNC Municipal Investment Group, formerly a part of PNC Bank, N.A., now a business unit of PNC Capital Advisors.
- 3) Assets under management of the Advantage Equity Portfolio Management Team, formerly a part of PNC Institutional Investment Group ("PNC IIG"), a part of PNC Bank, N.A., now a business unit of PNC Capital Advisors.
- 4) Wrap program assets managed by Allegiant Advisory Services, formerly a part of Allegiant Asset Management Company.
- 5) Assets under management of Allegiant Asset Management Company (excluding Allegiant Advisory Services), formerly a wholly owned subsidiary of National City Corporation, now an institutional subsidiary of the PNC Financial Services Group, Inc. and part of PNC Capital Advisors.

Compliance Statement: PNC Capital Advisors, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. PNC Capital Advisors, LLC has been independently verified by Ashland Partners & Company LLP for the period September 29, 2009 through December 31, 2016. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Dividend Focus Equity Composite has been examined by Ashland Partners & Company LLP for the period June 1, 2008 through December 31, 2016. The verification and performance examination reports are available upon request.

Verification: Compliance with the GIPS standards for the predecessor firm (PNC Capital Advisors, Inc.) was verified by Ashland Partners & Company LLC for the period February 11, 2008, through September 29, 2009. Copies of the verification reports as well as policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. A list of composite descriptions is also available upon request.

PNC Capital Advisors Dividend Focus Equity Composite

Composite Inception Date: June 1, 2008

Composite Creation Date: June 1, 2008

Year	Gross of Fees Return %	Net of Fees Return %	3 Yr Ex-Post Std Dev Comp %	Benchmark Return %	3 Yr Ex-Post Std Dev Benchmark %	Number of Portfolios (Year-end)	Composite Dispersion (Std Dev)	Composite Assets (\$ millions)	Firm Assets (\$ millions)
2016	13.28	12.43	9.72	17.34	10.77	1,608	0.14	937.2	48,659
2015	0.06	(0.68)	10.09	(3.83)	10.68	1,561	0.12	817.5	41,592
2014	10.35	9.52	9.02	13.45	9.20	1,530	0.14	837.2	41,062
2013	31.43	30.45	11.22	32.53	12.70	1,095	0.18	616.7	36,882
2012	16.98	16.12	14.02	17.51	15.51	636	0.19	320.1	34,425
2011	3.78	3.01	17.84	0.39	20.69	402	0.22	213.8	35,113
2010	14.99	14.14		15.51		269	0.28	133.4	33,318
2009	11.39	10.56		19.69		200	0.16	86.7	32,318
2008	-29.22*	-29.55*		-33.93*		7	-	27.9	13,190

*Represents return from 6/1/08 (date of inception) through 12/31/08.

Composite Description: The investment objective of the Dividend Focus Equity Composite is to seek capital appreciation by investing in a diversified portfolio of large-capitalization equity securities that provide relatively high dividend yield and increasing dividend income. For comparison purposes the Dividend Focus Equity Composite is measured against the Russell 1000® Value Index. The Dividend Focus Equity Composite was created June 1, 2008. The composite was named the PNC Large Cap Value Dividend Focus Composite from June 1, 2008 through December 31, 2009 and the Large Cap Value Dividend Focus Equity Composite from January 1, 2010 to September 27, 2012. Effective September 28, 2012, the name was changed to Dividend Focus Equity to better reflect the portfolio management team's focus on identifying dividend paying stocks with the potential for growth in the income stream. Results from all accounts have been continuous from the first full month under management to present or last full month under management.

Benchmark: The benchmark for the composite is the Russell 1000 Value Index.

Minimum Account Size: All discretionary accounts in excess of \$100,000 have been included in the PNC Capital Advisors Dividend Focus Equity Composite.

Calculation of Results: Accounts are valued using trade date accounting and are denominated in U.S. dollars. Performance results reflect the reinvestment of interest, dividends, and realized capital gains and include cash, cash equivalents, convertible securities, and preferred securities, if applicable. Dividends and interest are recorded on an accrual basis and are net of all applicable foreign withholding taxes, if any. The net results reflect the deduction of 0.75%, representing the maximum advisory fees charged to client accounts during the respective periods in the Large Cap Value Dividend Focus Equity Composite. All returns are net of execution costs and exclude the effect of any income taxes. Past performance is no guarantee of future results.

Significant Cash Flows: As of January 1, 2012, PNC Capital Advisors, LLC defines a significant cash flow for the portfolios of the Dividend Focus Equity Composite as one or more external cash outflows equaling an absolute value greater than 20%, or one or more external cash inflows equaling an absolute value greater than 50% of the portfolio's assets at the beginning of the month.

Dispersion: The dispersion of annual return is measured by the standard deviation across asset-weighted portfolio returns represented within the composite for a full year. Prior to October 1, 2009, the dispersion of annual return was calculated across equal-weighted portfolio returns.

Fee Schedule: The management fee schedule is as follows: 0.75% of amounts up to \$5 million, 0.60% on next \$10 million, 0.50% on next \$35 million, and 0.45% on amounts over \$50 million. The actual fees paid by a client may vary based on assets under management and other factors.